

**CITY OF NEWPORT NEWS  
DEPT. OF PURCHASING**

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**IFB #2010-2028-1024**

**DUE DATE & TIME: September 22, 2009 @ 3:30 p.m.**

**BUYER: \_\_\_\_\_**

**RECORDER: \_\_\_\_\_**

*The City has not checked the tabulations for errors or made determinations that any bids meet the requirements, and makes no claim that these are anything other than the prices entered and read aloud at the public bid opening.*

**Rock Salt for Snow and Ice Removal**

|   | <b>Company Name</b>                    | <b>500 TN Rock Salt to<br/>513 Oyster Pt. Rd.</b> | <b>500 Tons Rock Salt<br/>Outside Normal<br/>Business Hrs</b> | <b>TOTAL</b>       |  |  |
|---|--|---|---|--------------------|--|--|
| 1 | <b>Mid-Atlantic Salt, LLC</b>          | <b>\$78.69</b>                                    | <b>\$88.69</b>  | <b>\$83,690.00</b> |  |  |
| 2 | <b>Cargill De-Icing Technology</b>     | <b>No Bid</b>                                     | <b>No Bid</b>   | <b>No Bid</b>      |  |  |
| 3 | <b>Eastern Salt Company, Inc.</b>      | <b>No Bid</b>                                     | <b>No Bid</b>   | <b>No Bid</b>      |  |  |
| 4 | <b>North American Salt Company</b>     | <b>No Bid</b>                                     | <b>No Bid</b>   | <b>No Bid</b>      |  |  |
| 5 | <b>International Salt Company, LLC</b> | <b>\$88.92</b>                                    | <b>\$93.92</b>  | <b>\$91,420.00</b> |  |  |
| 6 | <b>Morton Salt</b>                     | <b>\$85.67</b>                                    | <b>No Bid</b>   | <b>\$42,835.00</b> |  |  |
| 7 | <b>E &amp; J Trucking</b>              | <b>\$100.75</b>                                   | <b>\$105.00</b>   |                    |  |  |
| 8 |  |   |   |                    |  |  |
| 9 |  |   |   |                    |  |  |
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