



INVITATION FOR BIDS

2010-2028-1024

September 17, 2009

OFFICE OF THE PURCHASING DIRECTOR

2400 Washington Avenue, 4th Floor
Newport News, VA 23607

Phone: (757) 926-8721/ Fax: (757) 926-8038

www.nngov.com/purchasing

ROCK SALT FOR SNOW AND ICE REMOVAL

Addendum I

It is agreed and understood that this addendum shall be made part of the original IFB document. It provides responses to questions asked, and response to requested information.

The "Bid Due" date remains the same.

Contract Officer: _____
Rose C. Kee, CPPB, Buyer, (757) 926-8028, email: rkee@nngov.com

Company Name: _____

Address: _____

City/State/Zip: _____

Telephone: _____ FAX No.: _____ E-mail: _____

Federal Tax ID (or Social Security #): _____

Print Name: _____ Title: _____

Signature: _____ Date: _____

This form must be signed.

1. Please provide last year's road salt purchase price and from whom. Response:
International Salt Company, LLC, Clark Summit, PA
Rock Salt delivered to Department of Public Works at \$83.12/ton
Rock Salt delivered after hours at \$86.84/ton
2. Please provide a Bidder's List of who the bid was sent to other than Morton Salt. Response:
This is confidential information. This information will be available at the public bid opening, and available on the bid tally which will be posted to our website.
3. RE: Cooperative Bidding:
Can the Bidder opt out of including the SVGPC Members (Southeastern Virginia Governmental Purchasing Cooperative) for pricing? (The bid states that "Failure to extend a contract to any jurisdiction will have no effect on consideration of your bid or offer). Response: The last paragraph of the Cooperative Bidding section states, "nor is the successful bidder obligated to contract with the other SVGPC members".
4. Who will provide tons for the SVGPC Members? There are no stated tons listed in the bid. No addresses or contact persons. Response: If the successful bidder agrees to extend the contract to other agencies, those agencies will provide the tons. (See paragraph 3 of the Cooperative Bidding). You can contact each agency by accessing their web site individually via google, and some can be contacted through a link at our web site under Purchasing Links. You will see a list of "Other Area Purchasing Departments".
5. The bid states "At the City's option, the contract may be renewed up to four (4) years in one-year increments". Does the Bidder have an option to refuse or are there any exceptions to this? Response: See page 6 of the Conditions and Instructions, paragraph 8, Cancellation
6. The City of Newport News states that annual usage varies from approximately 400 tons to 1000 tons depending on the weather. Will the anticipated tons for the SVGPC Members considered to be a part of the total tons for the bid or is this separate and the price given to the City of Newport News is one price for all? Response: Tons listed is the City of Newport News estimated usage. See the last paragraph of the Cooperative Bidding section.