



REQUEST FOR PROPOSALS

2009-04422-1024

February 20, 2009

OFFICE OF THE PURCHASING DIRECTOR

2400 Washington Avenue, 4th Floor
Newport News, VA 23607

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www.nngov.com/purchasing

TEMPORARY MEDICAL STAFF - NURSES

Addendum I

It is agreed and understood that this addendum shall be made part of the original RFP document. It provides responses to questions asked.

The Proposal Due date remains the same.

Contract Officer: _____
Rose C. Kee, CPPB, Buyer, (757) 926-8028, email: rkee@nngov.com

Company Name: _____

Address: _____

City/State/Zip: _____

Telephone: _____ FAX No.: _____ E-mail: _____

Federal Tax ID (or Social Security #): _____

Print Name: _____ Title: _____

Signature: _____ Date: _____

This form must be signed.

QUESTIONS AND RESPONSE:

1. What was the annual spend on this contract last year? What is the anticipated spend for 2009. Response: Due to the condition of the economy and budget cuts, we do not know what our anticipated amount for spending will be for next fiscal year (7/1/09 – 6/30/10); however, funding will be reduced. Hours cannot be determined at this time. Provided are figures for fiscal year 08 (7/1/07 – 6/30/08), and current fiscal year 09 to date (7/1/08 – 2/20/09):

Formal contracts:

Care Advantage - FY08 - \$229,680.10 for the City Jail. Juvenile Services \$ 0.00
Maxim Healthcare – FY08 - \$ 0.00. for the City Jail. \$34,460.31 for Juvenile Services.

Care Advantage – FY09 - \$112,657.08 for the City Jail. Juvenile Services \$ 0.00
Maxim Healthcare – FY09 - \$ 0.00 for the City Jail. \$17,405.42 for Juvenile Services.

State contract:

NFNN LLC dba Nurse Finders – FY08 - \$188,704.78 for the City Jail.

Informal contracts:

Steadfast Medical – FY08 \$17,945.50 for the City Jail
Medtech Search and Recruit – FY08 \$2,910.00 for the City Jail

Steadfast Medical – FY09 \$57,234.59 (Initial contract expired. New issued Jan 09 for a short term)
Medtech Search and Recruit – FY09 \$345.00 for the City Jail (contract expired)

2. Questions regarding this RFP:

- Is there currently an incumbent performing nursing services for the Newport News Sheriff Department? Response : Yes. Primary provider is Care Advantage dba Nurse Advantage (main office in Richmond, VA. Local office in Newport News, VA). The secondary provider is Maxim Healthcare Services, Newport News, VA. The state contract provider is NFNN LLC dba Nurse Finders (main office in Richmond, VA. Local office in Newport News, VA). Informal contract provider is Steadfast Medical, Norfolk, VA.
- If so, how many hours have they averaged per week? Response for monthly average: Total estimate per month is 450 hours; however, hours may be reduced due to the economy and budget cuts.
- If hours have been or previously worked what were the times/shifts worked? Response - All 3 shifts to include weekends, and holidays.
- If there was or is an incumbent, what rate are they charging? Response:

Care Advantage bill rates: \$33.50/weekday, \$36.50/weekend, \$50.25/weekday holiday, \$50.25/weekday overtime, and \$54.75/weekend overtime.

TEMPORARY MEDICAL STAFF - NURSES

Maxim bill rates: \$28.00/weekday, \$29.00/night differential, weekend, and holiday, and \$43.50/weekend overtime.

Nurse Finders bill rates: \$38.73/ weekday, and \$58.10 over time.

Steadfast Medical bill rates: \$37.00 weekday and weekend, and \$55.50 holiday.

Medtech bill rate: \$30.00 weekday

3. What are the safety precautions that are currently in place that will assure the protection of the nurse while they are providing patient care? Response: Nurses are never left alone with an inmate. Deputies escort inmates to the medical office and stay with inmate the entire time. When medication is delivered, it is passed through the bars or door hatches.

4. What is the estimate number of hours worked? Response: We estimate approximately 450 hours on temporary nurses per month. This will encompass all three shifts to include possibly weekends and holidays. Of course this is a rough estimate only. Due to the economy and budget cuts, hours will be cut compared to previous years of hours worked.